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# A STUDY OF LOCUS OF CONTROL OF ASSISTANT PROFESSORS ON THEIR JOB SATISFACTION

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## **ABSTRACT:**

The purpose of study was to understand the effect of locus of control of Assistant Professors on their job satisfaction. A sample of 150 teachers was selected from the different Degree colleges of Gulbarga city in Karnataka, India. The tools used were locus of control scale and job satisfaction scale. The different statistical techniques like Pearson's product moment coefficient of correlation, Mean, Standard error of difference between means and t- test were used for the study. The study reveals a significant relationship between locus of control and job satisfaction of Assistant Professors. Among male and female teachers, male teachers with high job satisfaction possess a better



locus of control as compared to female Assistant Professors with high job satisfaction.

**KEYWORDS**: Locus of Control, Job Satisfaction, Assistant Professors.

## 1. INTRODUCTION:

Empowerment, learning and problem solving are important assets for any human being wishing to reach his full potential and to deal with different problems. But in modern day society, the needs and desires of human are ever widening and ever enlarging leading to so many problems. So, when his desires remain unfulfilled, he becomes depressed and unhappy. In such situations, different people perceive differently, the various situations arising due to unfulfillment of their desires, thereby affecting their behaviour. Some people hold chance, fate, God and other people responsible for the happenings of their life events while there are some people who believe in themselves, their own efforts and do hard work that leads to contentment and eternal happiness. Psychologically, this aspect of behaviour is called "Locus of Control".

# **1.1. Locus of Control:**

The concept of Locus of control was first proposed by Rotter means power of directing. Etymologically, locus of control tells about the place where our behaviour gets directions. It must be remembered that locus of control is a concept that has a significant effect on our daily lives. Rotter believed that if one finds a link between behaviour and reinforces, then one's behaviour is affected by the reinforce. All Rights Reserved in perceived locus of control is important for adjustment in the world. Copper stated locus of control as an important factor for achievement in life. Those with external locus of control believed that environmental causes and situational factors as being more important than their own or internal factors. But those with internal locus of control see the world through a more adaptive perspective. They

believe that hard work and personal abilities will lead to positive outcomes. This makes them more likely to meet challenges and succeed in their endeavors.

### 1.2. Job Satisfaction:

Another variable that is important to this study is job satisfaction. In general satisfaction is defined as fulfillment or gratification of desires, feelings, contentment, happiness and optimism. So, Job satisfaction refers to inner contentment or happiness for an employee engaged in any job. It can be described as a positive emotional state resulting from evaluating one's job experiences and job dissatisfaction occurs when these expectations are not met. It is a source of satisfaction of physiological, psychological and sociological needs of an individual in his work. Job satisfaction is overall a feeling about one's job or carrier (compensation, autonomy, co-workers) which can be related to specific outcomes such as productivity. Robbins described job satisfaction as an individual's general attitude towards the job. A person with a high level of job satisfaction holds positive attitude towards the job. Locke defined job satisfaction as employee's affective response to various aspects of the job or job situations. According to Cranny et al , job satisfaction is an effective reaction that results from the incumbents' comparison of actual outcomes with those that are desired. Stansbury and Zimmerman concluded from their studies that job satisfaction is related to working conditions and level of professionalism is the key to success. Different researchers co-relate teacher autonomy to their job satisfaction.

#### 1.3. Relation between Locus of Control and Job Satisfaction:

Locus of control is a very important parameter for understanding the job satisfaction of a teacher. It may be understood as bipolar construct hanging from external to internal locus of control. Those who make choices primarily on their own and believe that control of future outcomes resides primarily in oneself are said to have internal loci or internal control while those who make decisions based more on what others desire and believe in the expectancy that control of events is outside oneself, either in the hands of other powerful persons or due to fate and chance, the decisions of their life are said to have external loci or external control. Generally stated, persons with a strong belief in internal control are more confident and assertive and are active searchers for information that help them to achieve their own objectives and are attracted to situations that offer opportunities of achievement. Specter found that individuals with an internal locus of control should be more job satisfied because they were less likely to stay in a dissatisfying jobs and were more likely to be successful in organizations. Similarly, Kinick and Vecchio reported that individuals who have internal loci are likely to be more committed to their organization than those who have external loci. Plumly and Oliver discuss the significant influence of locus of control on the job search process. Individuals with an internal locus of control are found to engage in more systematic exploration and have more information than externals. This suggests that an external orientation may reduce motivation to demonstrate certain types of exploratory behaviour. Cumins conducted a study to examine the relationship between social support and locus of control in determining job satisfaction levels and stress. He found that the individuals with internal loci were shown to be more satisfied with their jobs regardless of the stress levels while those with external loci tended to be less satisfied with their job and relied upon supervisory support to reduce stress. Kasperson completed a study of hospital employees, which revealed a high positive correlation between negative attitude and external locus of control which resulted in a low satisfaction level with the job while those with positive attitude were generally more satisfied with outcomes because of the amount of control they had to make thing happen. Bruno studied the influence of locus of control and job satisfaction on organizational commitment and found that the combination of work locus of control and job satisfaction could significantly influence the organizational commitment of medical records personnel in university teaching hospitals. Coleman et al. conducted a study on the relationship between work locus of control and organizational commitment. The results revealed that internal work locus of control were related to affective commitment, while external work locus of control was associated with continuance commitment. Relationship between job characteristics, internal locus of control and job satisfaction of teachers was also studied by others. Judge et al. explored the effect of core evaluations on job satisfaction and life satisfaction. They found a significant relationship between self-esteem, generalized self-efficiency, locus of control, neuroticism and work outcomes. Even though one's actions may not have anything to do with an outcome, the belief that one can do greatly aid one's psychological well-being. The psychological well-being of a teacher is all the more important as he is the corner stone of entire educational arch. If teacher is satisfied with his job, only then he will be happy, stable and leads a contented life but if he is unwell, all the time remains depressed and disturbed then he will do more harm than any good. So, locus of control seems to play an important role in the job satisfaction of a teacher. It is said "No one can rise above the level of a teacher." These words stress the need to pay attention towards the fact that if we want to have a good educational programme, we must have competent and contented teachers.

### 2. OBJECTIVES OF THE STUDY:

Following were the objectives of the present study:

- 1) To study relationship between locus of control of Assistant Professors and their job satisfaction.
- 2) To study the locus of control of male and female Assistant Professors in relation to their job satisfaction.

### 3. THE FOLLOWING HYPOTHESIS WERE DRAWN FOR THE STUDY:

1) There exists a significant relationship between locus of control of Assistant Professors and their job satisfaction.

2) Male Assistant Professors with high job satisfaction will not differ significantly in respect of locus of control from male Assistant Professors with low job satisfaction

3) Male Assistant Professors with high job satisfaction will not differ significantly in respect of locus of control from female Assistant Professors with high job satisfaction

4) Female Assistant Professors with high job satisfaction will not differ significantly in respect of locus of control from female Assistant Professors with low job satisfaction in respect of locus of control.

5) Female Assistant Professors with low job satisfaction will not differ significantly in respect of locus of control from male Assistant Professors with low job satisfaction in respect of locus of control.

### 4. METHOD:

The present study was designed to study the relationship between locus of control and job satisfaction of Assistant Professors. In order to study this, descriptive survey method of investigation was employed. It is an organized attempt to analyze, interpret and report the present status of a social institution, group or area.

#### 4.1. Sample:

For the collection of relevant data, the sample in the present study includes 150 Assistant Professors from various Degree colleges of Gulbarga city (Karnataka) only. The samples consist of both male and female Assistant Professors.

### 4.2. Tools used for the Study:

- 1) Locus of control scale (Internal-External Scale) By Roma Pal
- 2) Job satisfaction Scale By S.K. Saxena.

The purpose of both the scales was clearly explained to the subjects. It was assured that their replies would be kept confidential. The subjects were requested to read instructions carefully and to ask the tester, if there was any difficulty in understanding the instruction. It was emphasized that no item should be omitted and there was nothing "right" and "wrong" about these questions. There was no time limit for the questionnaire. However, it took approximately 30 minutes to complete it.

## 5. RESULTS AND DISCUSSION:

To verify the above framed hypotheses, first of all data was collected from different Assistant Professors of Gulbarga city (Karnataka) using locus of control scale and job satisfaction scale. The raw scores thus obtained were then tabulated for studying the locus of control as well as job satisfaction level of teachers from different Degree colleges according to the criteria given in the manual of locus of control scale and job satisfaction scale respectively. Further, to verify the above stated hypotheses firstly Pearson's Product Moment Coefficient of Correlation (r) was calculated between locus of control and job satisfaction for the total sample as well as for male and female Assistant Professors separately. Then, in order to find the high and low level of job satisfaction among male and female Assistant Professors, Kelley's formula was used (according to which the upper 27% and lower 27% of the sample served as criterion groups). Using this formula, the number of Assistant Professors falling in high and low level of job satisfaction were calculated and given in table 1.

Number of Assistant Professors falling in different categories of job satisfaction.				
Category	High job satisfaction	Low job satisfaction	Average job satisfaction	Total
Male	20	20	35	75
Female	20	20	35	75
Total	40	40	70	150

Table 1:

Thus, from the above table, it was found that a total of 70 Assistant Professors (35 male and 35 female) fall in the category of average job satisfaction whereas 40 male and 40 female Assistant Professors belong to high and low groups respectively. However, it was observed that teachers having average level of job satisfaction, possessed average locus of control and according to manual of locus of control, persons having average locus of control, are regarded to have balanced personality.

# **5.1.** Hypothesis 1: there Exists a Significant Relationship between Locus of Control of Assistant Professors and their Job Satisfaction:

For the verification of above hypothesis, Pearson's product moment coefficient of correlation (r) was calculated between locus of control and job satisfaction for the total sample as well as for male and female Assistant Professors separately. In order to calculate r, mean scores were calculated for the total sample of 150 and for 75 males and 75 females separately on the variable of job satisfaction and locus of control respectively. The calculated value of 'r' has been shown in the table 2

R-value on the variable of focus of control and job satisfaction					
Sample	N	R	Level of significance		
Male Assistant Professors	75	0.64	Significant at .01		
Female Assistant Professors	75	0.61	Significant at .01		
Total sample	150	0.6	Significant at .01		

 Table 2.

 R-value on the variable of locus of control and job satisfaction

Table 2 shows correlation coefficient i.e. r-value of 0.64 and 0.61 for the male and female Assistant Professors respectively on the variable of locus of control and job satisfaction, which come out to be significant at 0.01 level. This result clearly indicates that there exists a significant relationship between locus of control and job satisfaction of male and female Assistant Professors. It also depicts correlation coefficient i.e. r-value of 0.6 for the total sample of 150 Assistant Professors which is also significant. Therefore, it can be inferred from this value, that locus of control and job satisfaction of Assistant Professors are related to

each other. Thus, the above hypothesis is in line of confirmation with the assumption of the investigator that the said variables i.e. locus of control and job satisfaction are related to each other. Hence, this hypothesis is accepted in the light of above discussion.

# **5.2.** Hypothesis **2**: Male Assistant Professors with High Job Satisfaction will Differ Significantly in Respect of Locus of Control from Male Assistant Professors with Low Job Satisfaction.

For the verification of above hypothesis, mean and standard deviation scores on the variable of locus of control were calculated for the two groups of males, having high and low job satisfaction respectively in order to see the significance of difference between the means of two.

# Table 3. Mean, standard deviation and t-ratio on the variable of locus of control of male Assistant Professors with high and low job satisfaction

Category	Samples	Mean M	Standard Deviation $\sigma$	T-Ratio
Male Assistant Professors with high job satisfaction	20	57.8	2.45	7.8**
Male Assistant Professors 20 with low job satisfaction	20	51.8	2.45	

\* stands for significance at 0.05 level,

\*\* stands for significance at 0.01 level

Table 3 shows that mean values of locus of control of male Assistant Professors with high and low job satisfaction are 57.8 and 51.8 respectively. The calculated t-value of 7.8, among male Assistant Professors with high and low job satisfaction on the variable locus of control was found significant at 0.01 level leading to the acceptance of hypothesis no. 2. This indicates that male Assistant Professors with high job satisfaction differed significantly in respect of locus of control from male Assistant Professors with low job satisfaction. Also, higher mean score in favour of male Assistant Professors with high job satisfaction signified that this group possesses better locus of control in the present sample as compared to male Assistant Professors with low job satisfaction.

5.3. significantly in Respect of Locus of Control from Female Assistant Professors with Low Job Satisfaction:

For the verification of third hypothesis, Mean and Standard Deviation scores were calculated for males having high job satisfaction and females having low job satisfaction on the variable of locus of control. In order to see the significance of difference between the means of two samples, 't'-test of significance was applied. Then t- value has been calculated. All these values have been presented in the table 4.

### Table 4.

# Mean, standard deviation and t-ratio on the variable of locus of control of male Assistant Professors with high job satisfaction and female Assistant Professors with low job satisfaction.

Category	Sample N	Mean M	Standard Deviation $\sigma$	T-Ratio
Male Assistant Professors with high job satisfaction	20	57.8	2.93	52.7**
Female college teachers with low job satisfaction	20	55.35	2.95	52.7**

\* stands for significance at .05 level

\*\* stands for significance at .01 level

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Table 4 shows that mean values of locus of control of male Assistant Professors with high job satisfaction and female Assistant Professors with low job satisfaction are 57.8 and 55.35 respectively. Also, the calculated t-value of 52.7 as embodied in above table came out to be highly significant. It can, therefore, be inferred that above hypothesis is not confirmed implying that there exist a significant difference among male Assistant Professors with high job satisfaction from their female counterparts with low job satisfaction in respect of locus of control. So, in the present sample, higher mean score in favour of male Assistant Professors with high job satisfaction reveal that this group possess a better locus of control as compared to female Assistant Professors with low job satisfaction.

# **5.4.** Hypothesis 4: Female Assistant Professors with High Job Satisfaction will Differ Significantly in Respect if Locus if Control from Female Assistant Professors with Low Job Satisfaction:

For the verification of fourth hypothesis, mean and standard deviation scores were calculated for females having high job satisfaction and females having low job satisfaction on the variable of locus of control. In order to see the significance of difference between the means of two samples, 't'-test of significance was applied. Then calculated t- value has been calculated. All these values have been reported in the table 5.

# Table 5.Mean, standard deviation and t-ratio on the variable of locus of control of female Assistant Professorswith high and low job satisfaction.

Category	Sample N	Mean M	Standard Deviation $\sigma$	T-Ratio
Female Assistant Professors with high job satisfaction	20	55.3	2 50	5 4**
Female Assistant Professors with low job satisfaction	20	51.1	2.50	5.4

Table 5 depicts the t- ratio of 5.4 among females with high and low job satisfaction on the variable of locus of control, which is again significant. Also, the mean values of locus of control of females with high and low job satisfaction on the variable of locus of control are found to be 55.35 and 51.1 respectively. Thus, the fourth hypothesis is accepted, indicating that there exists a significant difference among females with high and low job satisfaction in respect of locus of control. This implies that their level of job satisfaction is affected if there is an increase or decrease in the level of locus of control. As mean score of female Assistant Professors with high job satisfaction is more than female Assistant Professors with low job satisfaction, so the above difference pointed out that female Assistant Professors with high job satisfaction possess a better locus of control.

# Hypothesis 5: Female Assistant Professors with Low Job Satisfaction will not differ significantly in Respect of Locus of Control from Male Assistant Professors with Low Job Satisfaction.

# Table 6: Mean, standard deviation and t-ratio on the variable of locus of control of female and male Assistant Professors with low job satisfaction

Category	Sample N	Mean M	Standard Deviation σ	t-Ratio
Female Assistant Professors with low job satisfaction	20	51.8	1.91	1.17
Male Assistant Professors with low job satisfaction	20	51.1	1.91	

For the verification of fifth hypothesis, mean and standard deviation scores were calculated for females and males having low job satisfaction on the variable of locus of control. In order to see the significance of difference between the means of two samples, 't'-test of significance was applied. Then, t-value has been calculated. All these values have been reported in the table 6.

Table 6 depicts the t- ratio of 1.17 among females and males with low job satisfaction on the variable of locus of control, which is insignificant. The mean value in both groups is almost similar. However, the insignificant t-value justify the assumption of the investigator that there exists no significant difference in the locus of control of female and male Assistant Professors having low job satisfaction. So, in case of group with low job satisfaction, locus of control is independent of sex differences.

## 6. CONCLUSIONS:

In the light of the analysis and interpretation of the data mentioned in the previous chapter, following conclusions were drawn:

- 1) There exists a significant relationship between locus of control and job satisfaction of male and female Assistant Professors i.e. it was inferred that locus of control and job satisfaction of Assistant Professors were related to each other.
- 2) Male Assistant Professors with high job satisfaction differ significantly in respect of locus of control from male Assistant Professors with low job satisfaction and higher mean score in favour of male Assistant Professors with high job satisfaction signifies that this group possess a better locus of control in the present sample as compared to male Assistant Professors with low job satisfaction.
- 3) There exists a significant difference among male Assistant Professors with high job satisfaction from their female counterparts with low job satisfaction in respect of locus of control. Higher mean score in favour of male Assistant Professors with high job satisfaction reveals that this group possess a better locus of control as compared to female Assistant Professors with low job satisfaction.
- 4) There exists a significant difference among females with high and low job satisfaction in respect of locus of control. This implies that their level of job satisfaction is affected if there is an increase or decrease in the level of locus of control. As mean score of female Assistant Professors with high job satisfaction is more than female Assistant Professors with low job satisfaction, the female Assistant Professors with high job satisfaction is found that locus of control is independent of sex differences.

### 7. RECOMMENDATIONS:

The investigator would like to advance some suggestions for the prospective research workers who may be interested in undertaking similar type of study. 1. First of all, the study depicting the locus of control of Assistant Professors in relation to their job satisfaction may be conducted on a large sample to obtain more accurate and reliable results. 2. The study of locus of control of Assistant Professors in relation to their job satisfaction with the study. 4. The study of locus of control of Assistant Professors in the rural areas may also be included in the study. 4. The study of locus of control of Assistant Professors can also be taken with variables other than job satisfaction such as socio –economic status, social maturity and health etc. 5. Undoubtedly, Pearson's coefficient measures both the degree and direction of the correlation between two variables but it has some limitations viz. It assumes a linear relationship between the variables even though it may not be there, It is tedious to calculate, It is unduly affected by the values of extreme items. So, it is recommended to take 2X2 ANOVA design into consideration for the future studies.

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